## Excel-Based Solution Method For The Optimal Policy Of The Hadley And Whittin's Exact Model With Arma Demand

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#### ABSTRACT

In the determination of the optimal policy of an inventory model with a stochastic demand which includes the calculation of the reorder point and the order size, one has to deal with mean rate of demand, standard deviation, safety factor, forecast and lead-time. The calculation of the re-order point is typically based on the assumption that the mean rate demand is deterministic as a function of time. This assumption is by far removed from reality. A more appropriate assumption would involve the use some sort of probability distributions to represent the units demanded including the lead-time to account for the increasing uncertainty in the market environment. Under the stochastic environment, Hadley and Whitten developed two types of backorder inventory formulas; an approximate and exact formulae for Poisson and Normal lead-time demand distributions with the assumption that there is no correlation between two period demands. In many practical situations, the period demands are not independent, but exhibit a serially correlated process. (An, Fotopolo, and Wang 1989); (Charles, Marmorsten, and Zinn 1995). In this research paper, we will develop the formula for the calculation of reorder point, safety stock and order quantity of Hadley and Whittin's (1963) exact inventory model when the units demanded are generated by a serially correlated process and can be represented by ARMA Box-Jenkins time series model for when the lead-time is both deterministic and probabilistic. ARMA time series process generating demand with deterministic and stochastic discrete lead-time.

The distribution of forecast errors from the calculation process in Box-Jenkins' (1976) ARMA analysis will be used as the measurement of the estimation with which the reorder point and safety stock are determined. In the first part of this research, the determination of the model's reorder point is based on the assumption that the procurement lead-time is a random variable generated by an ARMA process with constant lead times. Later on, we would investigate the problem in attempting to account for the ARMA system with the probabilistic discrete lead-times.

#### I. INTRODUCTION

The control and maintenance of inventories of physical goods is a problem common to all enterprises in any given economy. Two fundamental questions that must be answered in controlling the inventory of any physical goods are when to replenish the inventory and how much to order for replenishment. EOQ models answers the question of how much to order, but not the question of when to order. The latter is the function of models that identify the reorder in terms of a quantity: the reorder point occurs when the quantity on hand drops to a predetermined amount. The amounts generally includes expected demand during lead time and perhaps an extra cushion of stock, which serve to reduce the risk of experience a stock-out during lead time especially in the environment when variability is present in demand or lead time or both. The following four factors are being used in determining the reorder point quantity

- 1. The rate of demand (usually based on a forecast value).
- 2. The length of lead-time.
- 3. The variability of demand/or lead-time.
- 4. The degree of acceptable stock-out risk.

Taking into the consideration of these four factors, Hadley and Whittin (1963) suggested both approximate and exact  $\langle Q,r \rangle$  models with backorder which attempts to answer both two fundamental questions mentioned above. Their expected costs included in the model are, the expected annual setup, holding, and the shortage costs. Under the normal distribution environment, the average annual cost is

$$K = \frac{D}{Q}A + IC[\frac{Q}{2} + r - \mu] \pi E(Q, r) + (\pi + IC)B(Q, r)$$

where

D = Average annual units demanded

Q = Order quantity

A = Cost per order

I = Carrying charge in dollars per dollar per year

C = Unit cost of the inventory

r = Reorder point

- $\mu$  = Average lead-time demand
- $\pi$  = Backorder cost in dollars per backorder
- $\pi$  = Shortage cost in dollars per unit year of shortage

E(Q, r) = The expected number of backorder incurred per year

$$= \frac{D}{Q}[\alpha(r) - \alpha(r+Q)]$$

$$\alpha(v) = \sigma \phi \left(\frac{v-\mu}{\sigma}\right) - (v-\mu) \Phi \left(\frac{v-\mu}{\sigma}\right)$$

 $\phi(*)$  = The normal density function

 $\Phi(*)$  = The complementary cumulative of the normal distribution

B(Q, r) = The expected number of backorders at any time

$$= \frac{1}{Q} [\beta(r) - \beta(r+Q)]$$
$$\beta(v) = 0.5[\sigma^2 + (v-\mu)^2] \Phi\left(\frac{v-\mu}{\sigma}\right) - 0.5\sigma(v-\mu)\phi\left(\frac{v-\mu}{\sigma}\right)$$

#### II. DETERMINING THE MEAN AND VARIANCE OF THE LEAD-TIME DEMAND

In order to compute the reorder point with a safety stock that will meet a specific service level, we have to know the probability density of the lead time demand, the sum demand during the lead time period, and the variance of the total lead time demand.

When the demand can be represented by an ARMA process [Box et al, 1976], the conditional probability distribution  $p(z_{t+l} | z_t, z_{t-1}, \dots, z_1)$  of the future value  $z_{t+l}$  of the process will be Normal with mean  $\hat{z}_t(l)$  - the forecast of the future  $z_{t+l}$  from the origin t, and variance  $\{1 + \sum_{j=1}^{l-1} \psi_j^2\}\sigma_a^2$  and then  $p(z_{t+l}, z_{t+l-1}, \dots, z_{t+1} | z_t, z_{t-1}, \dots, z_1)$  is a multivariate with mean  $\hat{z}_t(l)$  where  $\hat{z}_t(l)$  is the forecast value of  $z_t$  provided that

 $\hat{Z}_{t} = \begin{bmatrix} \hat{z}_{t}(1) \\ \\ \\ \hat{z}_{t}(l) \end{bmatrix}, \text{ where } \hat{z}_{t}(l) \text{ is the forecast value of } z_{t+l} \text{ provided that}$ 

 $z_t, z_{t-1}, \dots, z_1$  values are available, and the covariance matrix

$$G = \sigma_a^2 \begin{bmatrix} g_{11} & g_{1l} \\ g_{21} & g_{2l} \\ g_{l1} & g_{ll} \end{bmatrix}$$

where  $g_{jj} = \{1 + \sum_{j=1}^{l-1} \psi_j^2\}$  and  $g_{l,l+j} = \sum_{i=0}^{l-1} \psi_i \psi_{j+i}$ , where  $\psi_0 = 1$ .

The total amount of demand during the lead-time period is

$$S_{t} = z_{t+1} + z_{t+1-1} + \dots z_{t+1} = UZ_{t}, \text{ where } U = [1, 1, \dots 1, 1] \text{ and}$$

$$Z_{t} = \begin{bmatrix} z_{t+l} \\ z_{t+l-1} \\ z_{t+2} \\ z_{t+1} \end{bmatrix} \text{ and } E(Z_{t}) = \begin{bmatrix} \hat{z}_{t}(l) \\ \\ \\ \hat{z}_{t}(1) \end{bmatrix} = \hat{Z}_{t}$$

$$E(S_{t}) = UE(Z_{t}) = U\hat{Z}_{t} = \hat{z}_{t}(l) + \hat{z}_{t}(l-1) + \dots + \hat{z}_{t}(1)$$

$$Var (S_{t}) = UZ_{t}Z_{t}^{T}U^{T} = \sigma_{a}^{2} \sum_{i=1}^{l} \sum_{j=1}^{l} S_{ij}$$

As we can see from the above analysis that, for Gaussian demand like ARMA process, the problem reduces to identifying the first two moments of the distribution of the demand rate for each period during the lead-time period.

The following steps will be used to compute the variance of a given lead-time.

1. Calculating of the  $\psi_j$  weights using the following equations:

$$\psi_{1} = \varphi_{1} - \theta_{1} \quad \mathbf{j}$$

$$\psi_{2} = \varphi_{1}\psi_{1} + \varphi_{2} - \theta_{2}$$

$$\psi_{j} = \varphi_{1}\psi_{j-1} + \dots + \varphi_{p+d}\psi_{j-p-d} - \theta_{j}$$
where  $\psi_{0} = 1, \psi_{j} = 0$  for  $j < 0$  and  $\theta_{j} = 0$  for  $j > q$ . and  $\varphi_{j}$   
and  $\theta_{j}$  are the coefficients of the autoregressive and moving average in ARMA

- 2. Calculating  $g_{ij}$  and  $g_{ii}$ .
- 3. Compute  $\hat{z}_t(i)$ , for  $i = 1, \dots, l$ , the forecast values using the difference equation forms and then compute  $E(S_t) = \hat{z}_t(l) + \hat{z}_t(l-1) + \dots + \hat{z}_t(1)$

4. Compute 
$$Var(S_t) = \sigma_a^2 \sum_{i=1}^l \sum_{j=1}^l g_{ij}$$

See Appendix I – the Excel template for the computation of the mean and variance of the forecast error distribution.

Example. Suppose that the lead-time demand can be represented by an ARMA(2,2) model as

$$Z_t - 1.6Z_{t-1} + 0.62Z_{t-2} = a_t - 0.82a_{t-1} + 0.42a_{t-2}$$

Using the Excel Template in Exhibit I, the value of standard deviation of the lead-time demand = 51.47883., for  $\sigma_a = 5.78$ .

#### **III.** SOLUTION COMPUTATION METHOD BY SOLVER (SEE APPENDIX II)

According to Hadley and Whitten's (1963) analysis, the terms  $\alpha(r+Q)$  and  $\beta(r+Q)$  are negligible in the usual case. Thus for a given value of reorder point r, the optimal value of Q can be determined from the following formula

$$Q = \sqrt{\frac{2DA(r)}{IC}}$$

where  $A(r) = A + \pi \alpha(r) + 2(\frac{\pi + IC}{D})\beta(r)$  and the average total cost for a given value of r is  $K(r) = \sqrt{2DA(r)IC} + IC(r - \mu).$ 

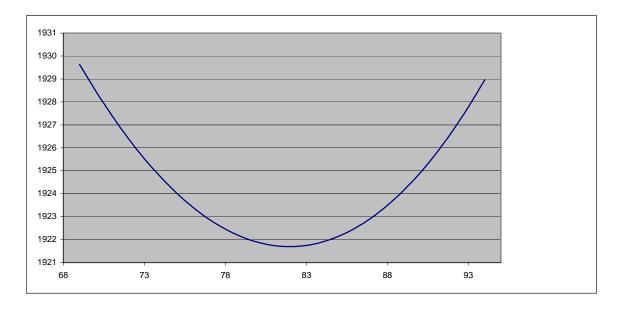
If lead-time periods are treated as discrete random variables as suggested by Boone et al (2000), then our expected total cost of the model can easily modified to incorporate the probabilities of the time periods as follows.

$$K_p(r) = \sqrt{2DA_p(r)IC} + IC(r - \mu_p)$$
, where

$$A_p(r) = \pi \alpha_p(r) + 2\left(\frac{\pi + IC}{D}\right) \beta_p(r)$$
  
$$\alpha_p(v) = \sum_{L=1}^M \sigma_L \phi\left(\frac{v - \mu_L}{\sigma_L}\right) p_L - \sum_{L=1}^M (v - \mu_L) \Phi\left(\frac{v - \mu_L}{\sigma_L}\right) p_L$$

$$\beta_p(v) = 0.5 \sum_{L=1}^{M} [\sigma_L^2 + (v - \mu_L)^2] \Phi\left(\frac{v - \mu_L}{\sigma_L}\right) p_L - 0.5 \sum_{L=1}^{M} \sigma_L (v - \mu_L) \phi(\frac{v - \mu_P}{\sigma_L}) p_L$$

and  $p_L$  here is the probability that there are L periods in the lead-time of the model.



The above figure shows the average total cost curve of the following parameters.

- D = 700 units per year
- C = \$50.00 per unit of the inventory
- I = \$0.20 per dollar per year
- A = \$15.00 per order
- $\pi$  = \$1.00 per backorder
- $\pi = \$15.00$  per unit year of shortage

Using the Solver, the optimal solution is  $r^* = 81.97757, Q^* = 410.19524, K(r^*) = 1921.688$ . See Appendix II.

#### **REFERENCES**.

- Box, George E. P. Box and Jenkins, Jenkins, Gwilym, M., (1976). Time Series Forecasting and Control., Holden-Day, San Francisco.
- Hadley, G., and Whitten, T.,M. (1963). Analysis of Inventory Systems, Prentice-Hall., Englewood Cliffs, N.J.
- Boone, Tonya, and Ganeesham, Ram, (2000). "Models and Methods to Support a New Type of Inventory Performance Measure: The ESWSO, Decision Science, Vol. 31, No. 1, Winter 2000.

# Appendix Ia

	А	В	С	D	E	F	G	Н	1	J	K	L	М	N	0	P	Q	R
	А	В	С	D	E	F	G	Н	1	J	K	L	M	Ν	0	P	Q	R
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2	J	AR-Factor		SiO	Si1	Si2	Si3	Si4	Si5	Si6	Si7	Si8	Si9	Si10	Si11	Si12	Si13	Si14
3	1	1.8		1	1.8	3	2.952	3.3616	3.689		4.1611	4.3289	4.463	4.5705	4.6564	4.7251	4.7801	4.82408
4	2	-0.8			1	1.8	2.44	2.952	3.362	3.689	3.9514	4.1611	4.329	4.4631	4.5705	4.6564	4.72512	4.7801
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7	5	No.			0		0	1	1.8		2.952	3.3616	3.689	3.9514	4.16114	4.3289	4.46313	
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2	1.8	4.24	6.192	7.754	9.0029	10.002	10.802	11.44	11.95	12.363	12.69	12.95	13.162	13.3293	<u> </u>
3	2.44	6.192	10.194	13.39	15.956	18.005	19.644	20.96	22	22.843	23.515	24.05	24.481	24.8251	
4	2.952	7.754	13.395	18.91	23.318	26.847	29.669	31.93	33.73	35.179	36.335	37.26	38	38.5922	
5	3.3616	9.003	15.956	23.32	30.208	35.72	40.13	43.66	46.48	48.737	50.543	51.99	53.144	54.069	2
6	3.68928	10	18.005	26.85	35.72	43.819	50.298	55.48	59.63	62.945	65.599	67.72	69.421	70.7794	
7	3.951424	10.8	19.644	29.67	40.13	50.298	59.433	66.74	72.59	77.264	81.005	84	86.393	88.3088	
8	4.161139	11.44	20.955	31.93	43.657	55.481	66.741	76.75	84.75	91.158	96.282	100.4	103.66	106.284	
9	4.328911	11.95	22.004	33.73	46.48	59.628	72.587	84.75	95.49	104.07	110.94	116.4	120.84	124.353	
10	4.463129	12.36	22.843	35.18	48.737	62.945	77.264	91.16	104.1	115.41	124.47	131.7	137.53	142.17	
11	4.570503	12.69	23.515	36.34	50.543	65.599	81.005	96.28	110.9	124.47	136.3	145.8	153.32	159.376	
12	4.656403	12.95	24.052	37.26	51.988	67.722	83.999	100.4	116.4	131.73	145.76	158	167.76	175.58	
13	4.725122	13.16	24.481	38	53.144	69.421	86.393	103.7	120.8	137.53	153.32	167.8	180.31	190.344	5
14	4.780098	13.33	24.825	38.59	54.069	70.779	88.309	106.3	124.4	142.17	159.38	175.6	190.34	203.155	1

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170	-2.5253	2.717E-04	0.9942	129.2626	9719.4459			262.2860925	
180		4.479E-04	0.9901	118.8380					
190		7.095E-04	0.9837	108.2427				231.3825375	
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230		2.995E-03		64.0677					
240		3.884E-03		52.8858					
250		4.839E-03		41.9638					
260		5.794E-03							
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Appendix II - Solver solution